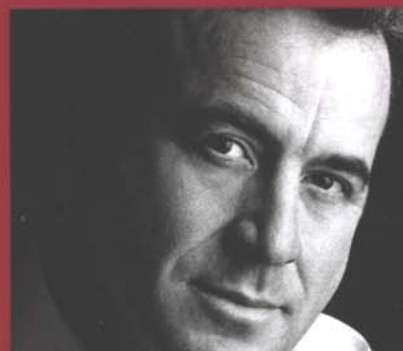
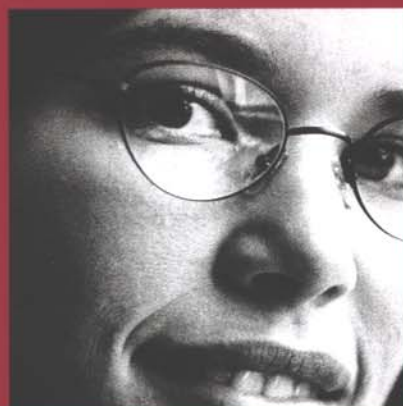




top

In today's marketplace, employers need *our help*  
filling critical position openings with the *best possible people*  
in the *shortest possible time.*

talent



Sanford Rose Associates<sup>®</sup>  
EXECUTIVE SEARCH

is to find better candidates

faster – taking full advantage

of our industry and occupational

expertise, state-of-the-art

technology, proprietary

Dimensional Search®

process and commitment

to client satisfaction.

Organizations that excel in the new global marketplace deliver consistently superior products and services, setting the standards that others follow.

To do this, they need the kind of people at all levels who can make a difference in organizational performance – from executive row to the front lines. And when a critical member of the team leaves, or new positions of equal importance need to be created, you know how essential it is to find the very best talent.

Sanford Rose Associates has helped its client companies meet this challenge since 1959. Today, its more than sixty offices in the Americas, Asia and Europe find and attract high-potential executives, managers and professionals for critical position openings around the globe.

As always, top people must be painstakingly identified and carefully courted.

They are usually happily employed and rarely have their resumes in broad-scale circulation, on or off the Internet.

Nonetheless, being in high demand, they must be convinced that your opportunity stands out from the many others they receive.

SRA offices know that a new, highly competitive era in human capital acquisition has dawned – and are fully prepared to help your organization come out ahead.

*SRA offices have successfully completed a variety of high-level searches for clients around the world – including these recent examples:*

**General Management/  
Corporate Staff**

Chief Executive Officer, President and Chief Operating Officer, Vice President and General Counsel, Vice President and General Manager, Vice President – Human Resources, other corporate directors and managers.

**Finance and Accounting**

Chief Financial Officer, Director of Finance, Corporate and Division Controllers.

**Industry-Specific Positions**

- ◆ Call Center senior operations and sales executives.
- ◆ Construction industry executives and supplier personnel.
- ◆ Healthcare executives and professionals.
- ◆ Insurance executives in claims, underwriting, marketing and general management.
- ◆ Printing/Graphic Arts executives in general management, finance, production and sales.
- ◆ Retail management at the national, regional and local level.



### **Information Technology**

Chief Information Officer, Director of Information Technology, MIS Manager, Data Base Administrators, Programmer/Analysts, Consultants, Technology Account Managers and a variety of individual contributors for full-time positions and contract assignments.

### **Legal**

General Counsel, Assistant General Counsel, Division Counsel and staff attorney positions for corporations; Partners and Associates for law firms.

### **Manufacturing/ Operations/Engineering**

Vice President – Operations, Director of Operations, Director of Engineering, Facility Manager, Plant Manager, Quality Control Manager, Senior Engineers and other managerial and supervisory positions.

### **Marketing**

Vice President – e-Commerce, Marketing Director, Director of Marketing Communications, Business Development Manager, Product Managers.

### **Research and Development**

Vice President – Clinical Affairs, Senior Director of Product Safety, Director of Regulatory Affairs, Technology Development Manager and numerous individual contributors.

### **Sales**

Senior Vice President – Sales and Marketing, International and National Sales Managers, Customer Service Manager and a variety of other sales personnel.

### *How the SRA advantage can work for you:*

#### **You benefit from our industry and occupational expertise.**

SRA search consultants, recruiters and researchers specialize in particular industrial/institutional sectors and occupational disciplines. This “practice area” approach to the business means we won’t waste your time and ours making our way up the learning curve.

#### **You obtain important dividends from SRA’s commitment to technology.**

From the software that manages our search assignments and databases to our global Internet and intranet communications, you can rest assured we are working promptly and efficiently on your behalf, leaving no stone unturned.

#### **SRA’s Dimensional Search® process brings you candidates who are a very close fit.**

Working intensively with you up front, your SRA search consultant will develop a unique three-dimensional profile that matches a candidate’s personal skills to job requirements, past experience to future expectations and management style to corporate culture.

#### **You receive our pledge to surprise and delight you with the quality of our service.**

We believe strongly in continuing consultation with our clients, from the initial documentation of their needs through the entire search and selection process. We will help you design an attractive offer and will work diligently to resolve any last-minute issues. From start to finish, we will represent your organization in the most knowledgeable and professional manner possible – with no breach of confidentiality for sensitive searches.

*finding  
people who  
make a  
difference*



**Sanford Rose Associates®**

EXECUTIVE SEARCH

[www.sanfordrose.com](http://www.sanfordrose.com)

© 2004 SRA International, Inc.

All rights reserved. "Sanford Rose Associates,"  
the three-diamond SRA logo,

"Dimensional Search" and "Finding People  
Who Make a Difference" are registered

service marks of SRA International, Inc.